

# DE LICACY

2018/9/10



<http://www.delicacy.com.tw>

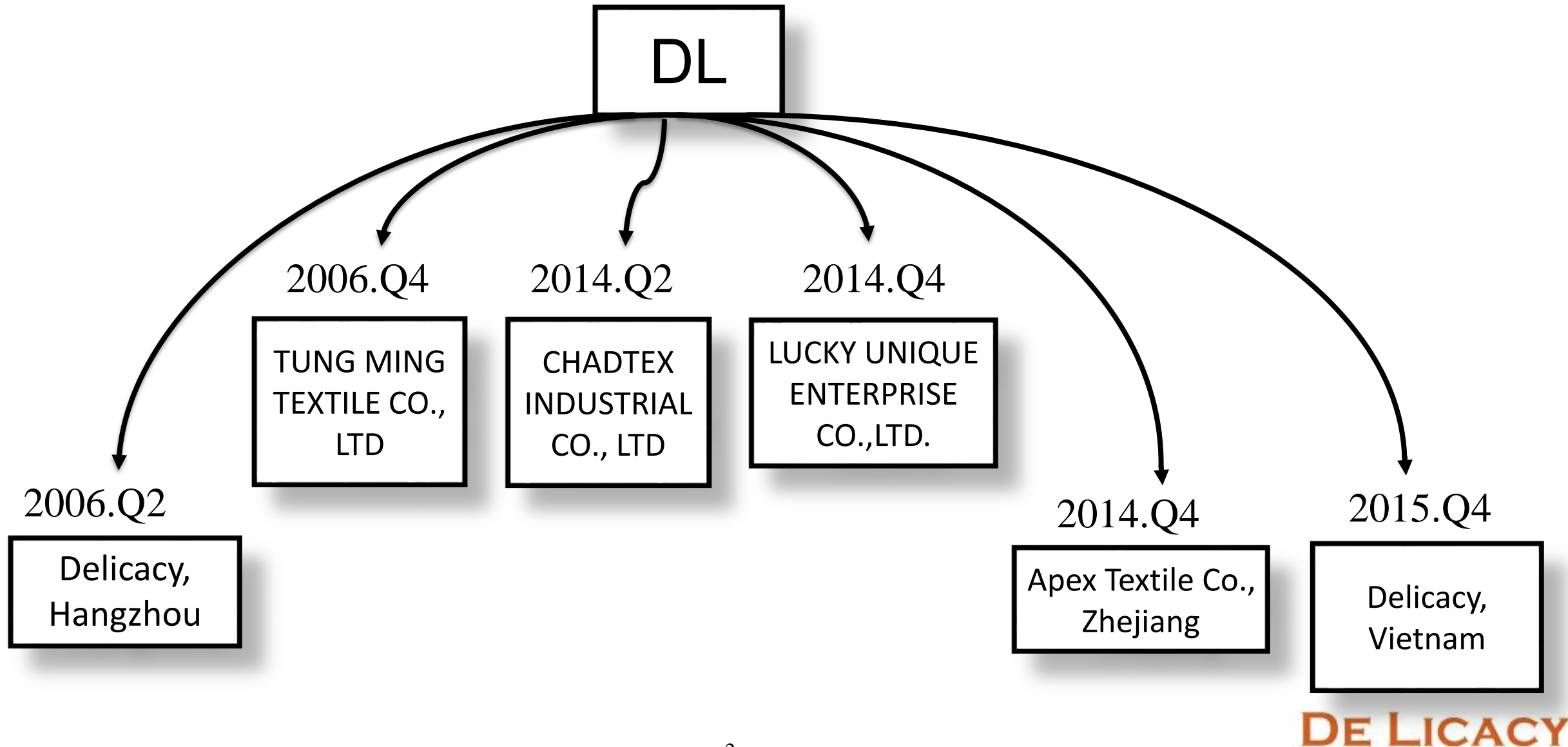
# Outline

- I . About De Licacy
- II . Vietnam De Licacy
- III . Finance
- IV . Diverse Investment
- V . New Developments
- VI . Focus Management

# About De Licacy - History

- 1982** De Licacy was founded in summer.
- 1984** Operation was fully streamlined by adding preparation-stage equipment.
- 1987** Officially entered into the weaving and dyeing of staple fibers.
- 1987** Actively expand export business and got away from OEM business.
- 1988** Branched out into weaving and dyeing of synthetic and staple fibers.
- 1996** Shares were traded in Taiwan Stock Market in January.
- 1999** Got Europe's "Oeko-Tex Standard 100" environmental certification.
- 2006** Coating & Lamination factory was established.
- 2008** Adopted ERP system.
- 2012** Awarded to bluesign® system partner.
- 2014** Elected Mr. Chia-Ming Yeh as the president
- 2015** the board of directors passed the major resolution to Vietnam investment
- 2016** joint venture with Tainan Enterprises Co., LTD for garment factory

# About De Licacy – Organization Chart



# About De Licacy – Distribution

## Sales Division



**TAIPEI OFFICE**



**SHANGHAI OFFICE**

## Facilities in TAIWAN



**DL, TAINAN**



**CHADTEX TAINAN**



**TUNG MING ,  
TAOYUAN**



**LUCKY UNIQUE  
TAINAN**

## Facilities in Oversea



**DL, Hangzhou**



**Apex Textile, Zhejiang**



**DL, Vietnam**

# Vietnam De Licacy – Company History

## **LOCATION**

**2015**

In November, selected factory location in Binh Duong Province, Vietnam.

## **CONSTRUCTION**

**2016**

Started factory construction.

## **LAUNCH**

**2017 Q2**

Factory launched.

## **NOW**

**2017-**

Producing woven fabric in the factory, and start to work on garment factory plan.

# Vietnam De Licacy – Location

A light gray world map is shown in the background. A blue location pin is placed in Southeast Asia, specifically in Vietnam, indicating the location of the De Licacy project.

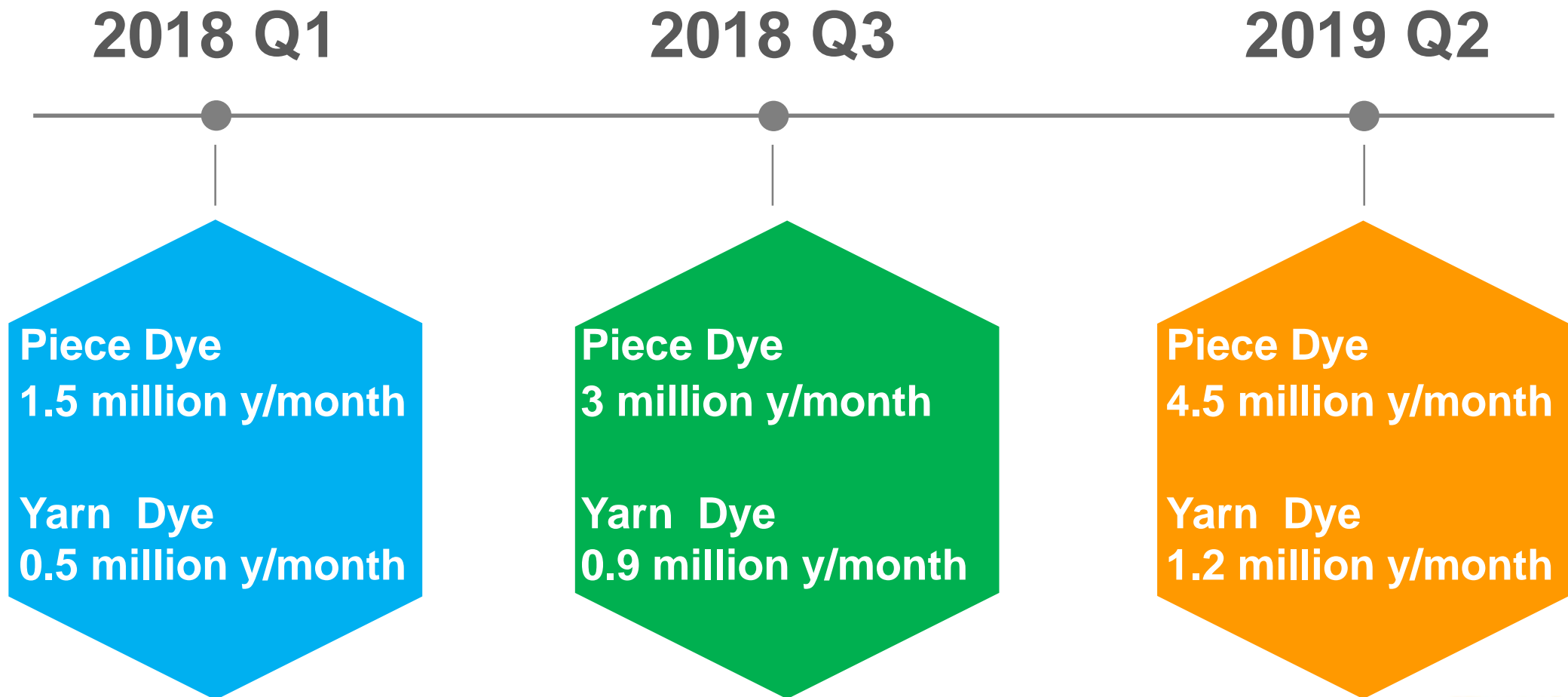
Binh Duong Province, Vietnam

70km away from Ho Chi Minh City

My Phuoc 5 IP

Square Measure 228,635 m<sup>2</sup>

# Vietnam De Licacy – Factory Capacity





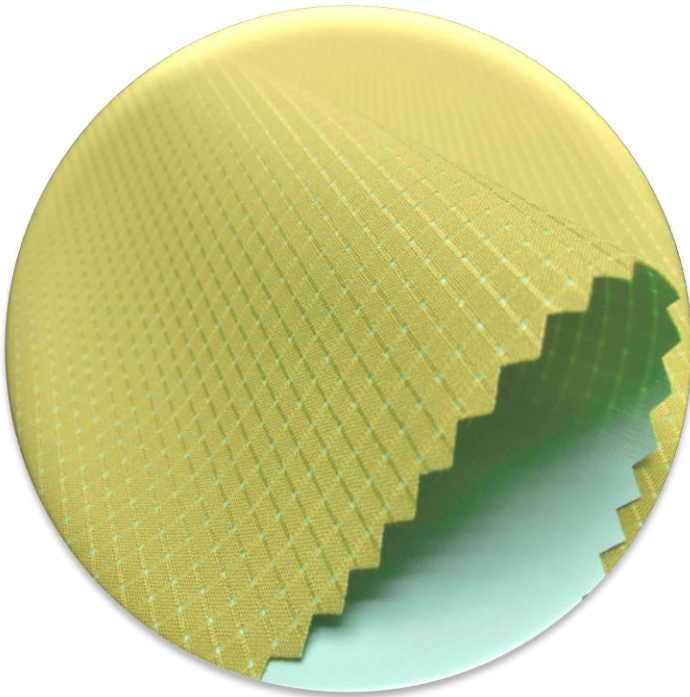
# Vietnam De Licacy – Features



- P/D and Y/D fabrics in one mill.
- Full experience in new yarn development.
- Focus on fabric innovation – 100+ new development per month.
- Brand new machines with high production efficiency.
- Complete vertical integration on production from yarn to finished garment by the end of 2018.
- Joint venture with sublimation print

# Vietnam De Licacy – Features

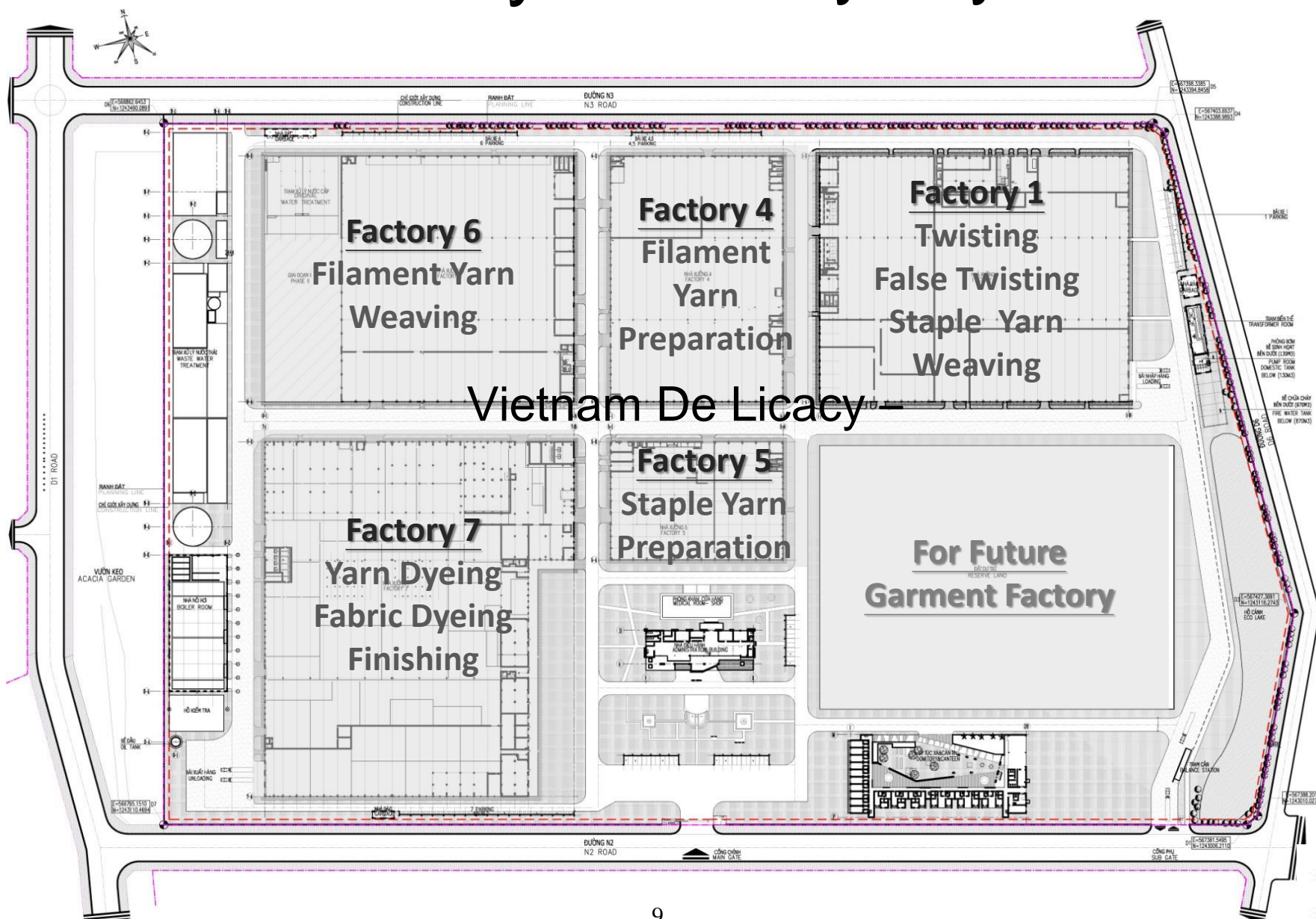
Joint Venture Subcontractor



## **Sublimation print -**

- Joint venture with Hong Kow
- Own roller engraving mill
- Capacity is 300,000 yards/month

# Vietnam De Licacy – Factory Layout



# Vietnam De Licacy – Equipment Weaving



**Water Jet Weaving**  
476 sets

Machine Type	Fabric Types	Quantity	Capacity –Phase I
Tudakoma 210cm	Basic-structure fabric	28	120,000y/month
Tudakoma 230cm	Basic-structure fabric	28	120,000y/month
Tudakoma 210cm	Multi-structure fabric	140+ <sup>112</sup> <sub>252</sub> =	1,060,000y/month
Tudakoma 230cm	Multi-structure fabric	112+ <sup>56</sup> <sub>168</sub> =	705,000y/month
			<b>Total - 476 sets</b>
<b>82% of water jet machine can produce multi-structure fabrics</b>			



# Vietnam De Licacy – Equipment Dyeing machine



L type 6 sets



Dyestuff Auto  
Weighting System



O type 30 sets



Dyestuff Auto  
Transporting System



New Chain type  
Saving more water 15 sets



Setting and Drying 2 sets  
(installing)

Machine Type	Quantity
Dyeing machine - L type	6
Dyeing machine - O type	20+10=30
Dyeing machine – New Chain type Saving more water	15
<b>Total - 51 sets</b> <b>Eco-friendly machine - saving water, energy, and dyestuff</b>	

# Vietnam De Licacy – Equipment Finishing



Setting machine  
6 sets



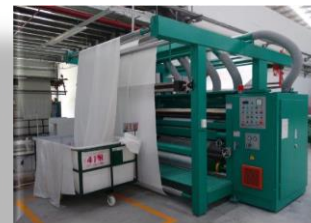
Drying machine  
5 sets



Cire Machine  
2 sets



Brushing machine  
3 sets



Shearing machine  
1 set



Pre-shrinking machine  
1 set

Machine Type	Quantity
Setting machine	4 + 2 = 6
Drying Machine	3 + 2 = 5
Cire machine	2
Brushing machine	3
Shearing machine	1
Pre-shrinking machine	1
Total - 18 sets for unique fabric surface	

# Vietnam De Licacy – Equipment

## Staple Yarn / Y/D Preparation



Soft Cone Winder



Handloom



**Dyeing**  
22 sets



Section Warping  
2 sets



**Sizing**  
1 sets

# Vietnam De Licacy – Equipment

## Air Jet Weaving Machine

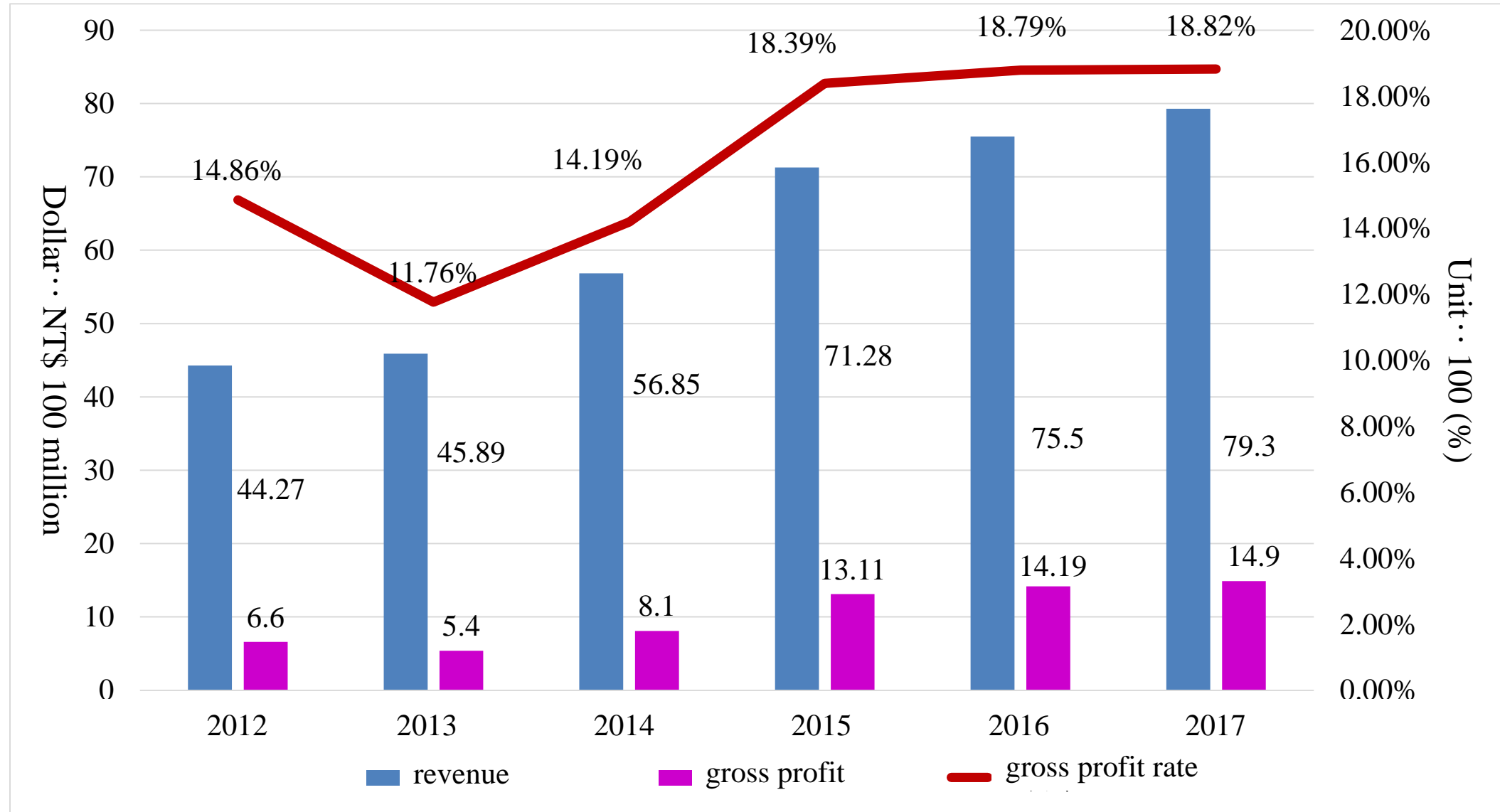


**Air Jet Weaving**  
193 sets

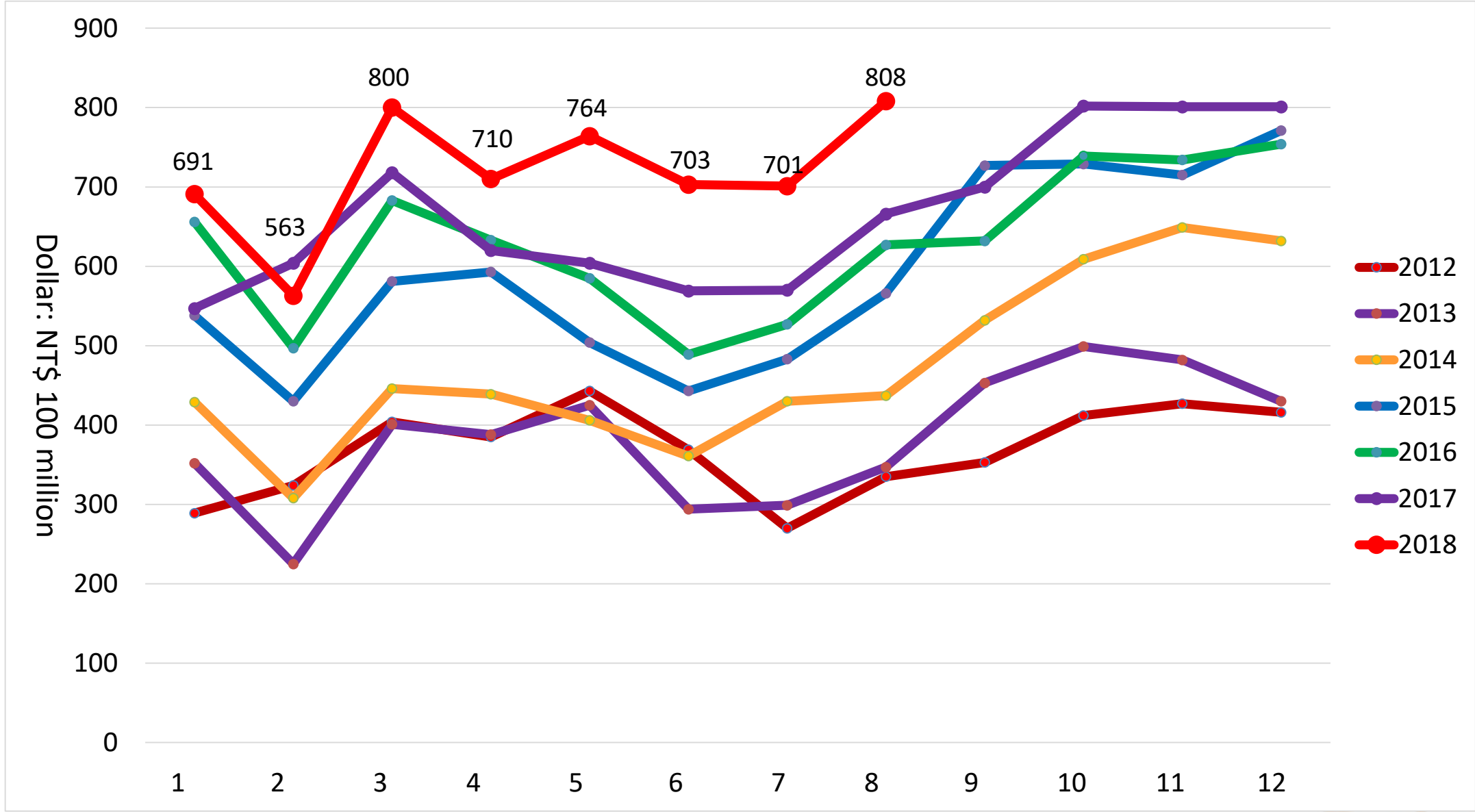
Machine Type	Fabric Types	Quantity	Capacity–Phase I
Toyota 210cm - Double beams	6 colors on weft, specially for seersucker, Aero-Tech, and reflective yarn	30+43=73	318,000y/month
Toyota 210cm	6 colors on weft.	12+24=36	500,000y/month
Toyota 230cm	6 colors on weft.	21+42=63	375,000y/month
Toyota 230cm	8 colors on weft.	21	125,000y/month
<b>Total - 193 sets</b> <b>60% of air jet machine can produce high technical products</b>			



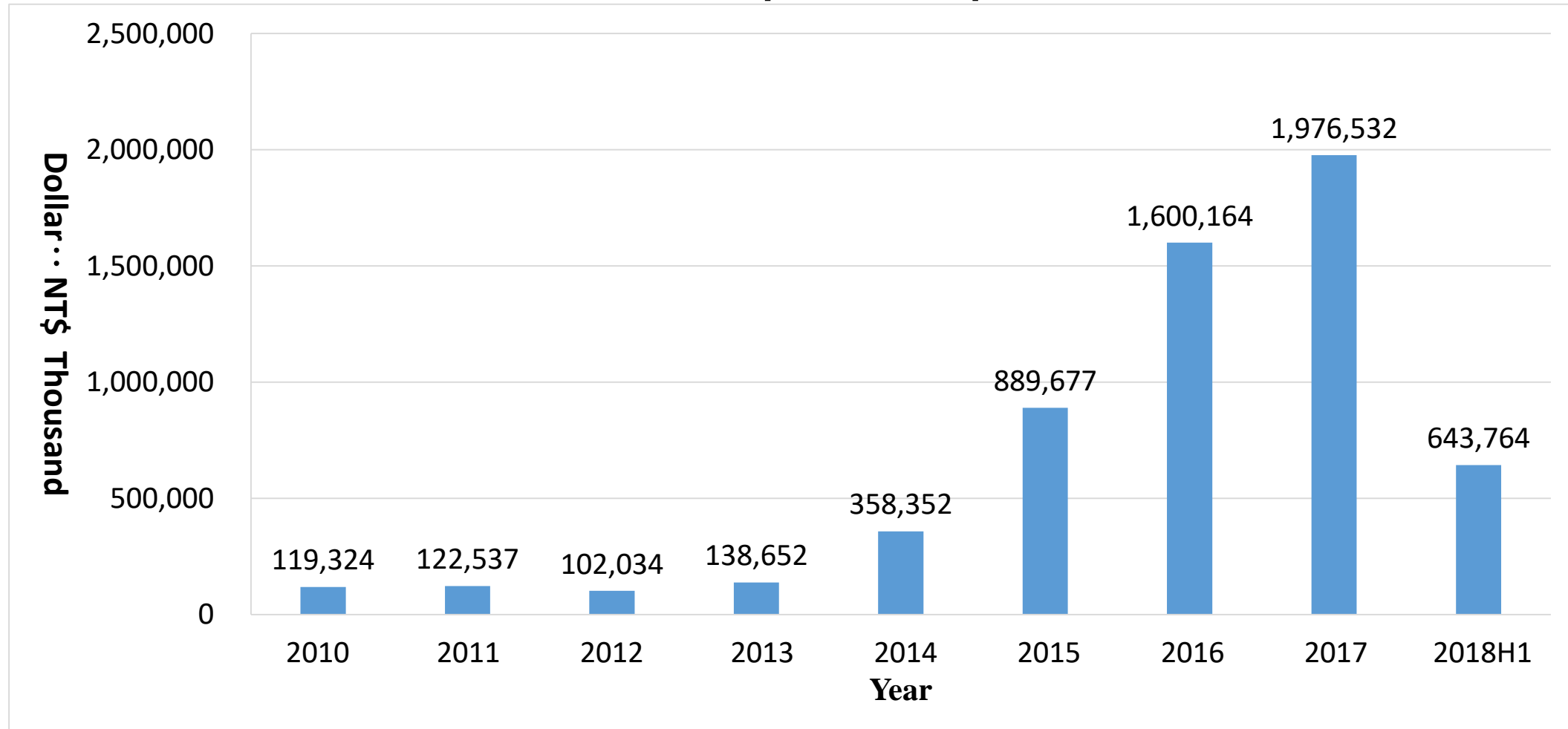
# Financial Abstract- Combined Annual Revenue/ Gross Profit



# Financial Abstract - Combined Monthly Revenue

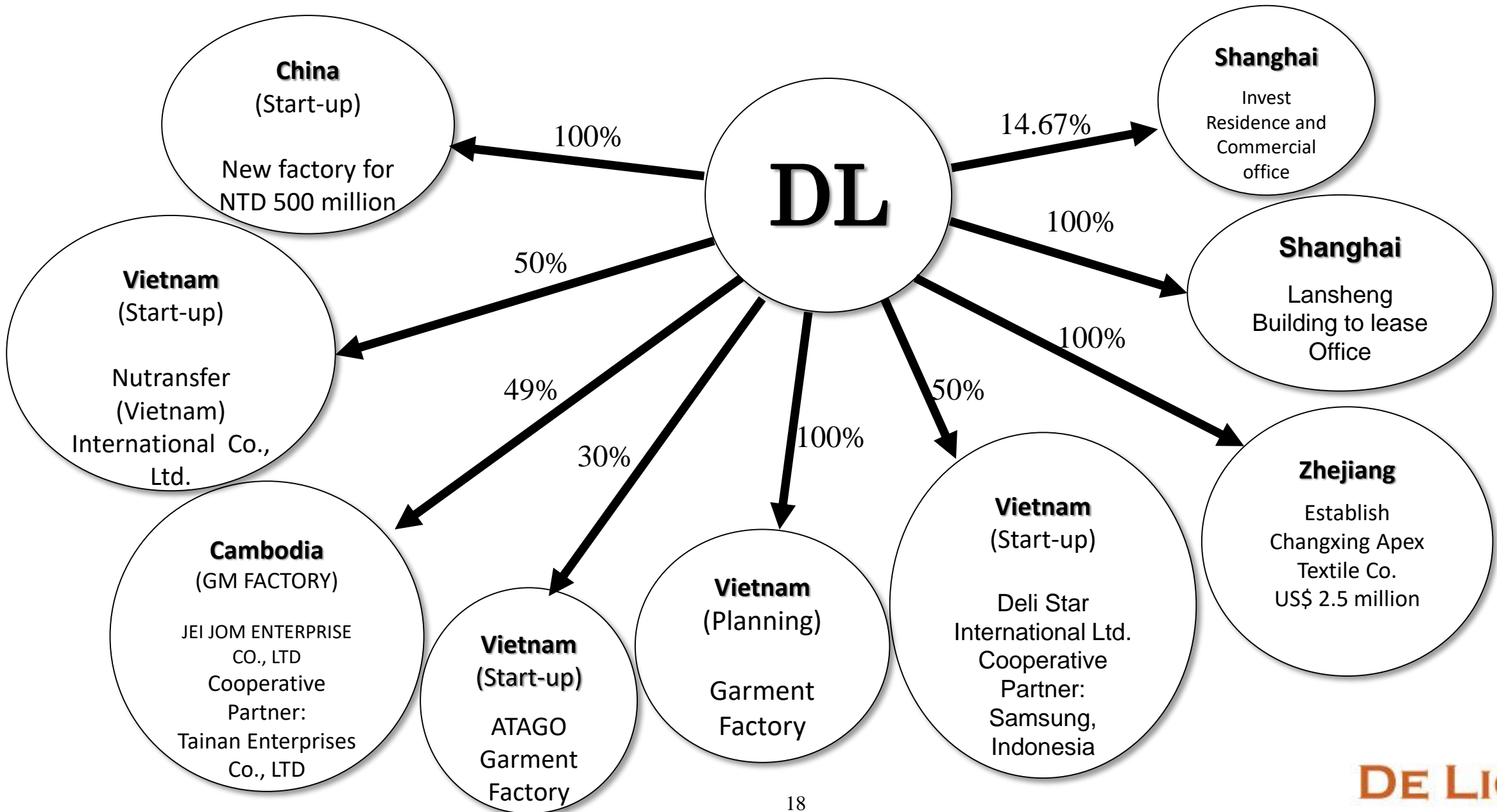


# Financial Abstract- Capital Expenditure



Capital Expenditure= Cash flow to acquire real estate, factories, equipment+ payables on equipment+ intangible assets+ long-term payables on lease payment

# Diverse Investment



# New Developments

## Developed and Sales

**AERO-TECH upgrade version**  
**AERO-TECH 360**

AERO-TECH have three generations:

1<sup>st</sup> Generation: Mech-Stretch

2<sup>nd</sup> Generation: AERO-TECH 180

3<sup>rd</sup> Generation: AERO-TECH Upgrade version → Texture diversity  
AERO-TECH 360 → Extreme Stretch

# New Developments

## Debut

### **CILLIANT FABRIC (Health Care Product)**

Integrate with Delicacy Aero-Tech technique to present a new type of Health Care Product

### **UMORFIL (Moisture Skin-care Product)**

To use supramolecular technology to integrate ocean collagen peptide into fiber, create the unique bionic functional fiber  
- Nature Anti-static, Skin-friendly, good Stretchability

# New Developments

## In Progress

### **AERO -TECH ICE**

Increase the cooling feel to create the better comforts

## Long-term Program

### **Medical Smart Textile**

# Focus Management





Thank You!

De Licacy